THE

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A JOURNAL

SPECIALLY DEVOTED TO THE INTERESTS OF THE

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VOL. VIII. No. 26. NEW-YORK, December 25, 1875. WHOLE No. 206.

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NOTES IN SEASON.

"MERRY Christmas, my masters!"

This is *the* season: consequently, by an odd paradox, there are no "notes in season." In other words, Christmas has come, and every bookseller is too busy with the books that are, to think about the books that are to be.

There is one exception—the books that come late, and over which the unfortunate publishers tear their hair in vain. There are several again this year, and we commend them, when they do come, to the careful nursing of the booksellers, in the few days left before the year goes and trade with it. Such a book, for instance, is White's "Selborne," which the Macmillans were anxiously expecting from abroad at latest dates.

THE Appletons have also one or two books at this tag end of the season. "*Janet et ses Amis,*" a real holiday book, is yet good all the year, but it should not be overlooked just now by those who have little ones learning French. A very clever *brochure,* "Mrs. Limber's Raffle," is a hit at the white sins against law and morals of charitable church people. It is said to be by a New-York lawyer, and is likely to make a stir. With it is ready the novel of "The Little Joanna," which has attracted much attention. The writer is a Southern lady.

HARPER & BROS. have just out Smiles' "Thrift," a book which, like his "Character" and other works, is as helpful as it is entertaining to wide classes of readers. The facts and anecdotes he gives on the economies of life are sure to tell. They have also just ready Rev. Dr. Taylor's book on "Elijah the Prophet."

F. B. PATTERSON, of 32 Cedar street, will shortly publish "The Amenities of Verbal Criticism," wherein the author (Mr. Charles F. Cox) cleverly reviews in ludicrous procession the self-styled "authorities" on our mother tongue, who have so long enlivened the literary world by hurling at one another's head the *odium philologicum,* and cursing each other in highly-wrought Latin phrase, but who are now made to see themselves as others see them.

UNIFORM with the new edition of Hawthorne's works, Messrs. James R. Osgood & Co. will publish a biographical essay on that rare genius by his son-in-law, Mr. George P. Lathrop. The correspondent of the *Academy* says of it: "A chief object of this book is to furnish a consistent picture of Hawthorne and his works, of a kind that has not yet been undertaken. The method of criticism employed in the essay will involve the consideration of many biographical facts, and among these will be a number of new ones. The entire period of Hawthorne's youth, which till now has been unexplored, will be carefully considered."

BUSINESS CHANGES.

NEW-YORK CITY.—Mr. Thomas Y. Crowell having purchased the stock in trade and stereotype plates of books hitherto published by Warren & Wyman, will continue the business at No. 744 Broadway. Mr. William W. Wyman will have charge of the business.

ST. PAUL, MINNESOTA.—The firm name of Metcalf & Dixon has been changed to that of Metcalf & Brown, Mr. F. S. Brown having bought out the interest of Mr. C. H. Dixon.

[OFFICIAL.]

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Baker.—Ballads of Home. Edited by George M. Baker. 40 full-page illustr. 4°. $3.50... .....*Lee & S.*

— The Reading Club and Handy Speaker. Being Selections in Prose and Poetry, Serious, Humorous, Pathetic, Patriotic, and Dramatic, for Readings and Recitations. Edited by George M. Baker. No. 3. 16°, pp. 108. 50 c. *Lee & S.*

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— The Literature of Kissing: Gleaned from History, Poetry, Fiction, and Anecdote. By C. C. Bombaugh, A.M., M.D. 12°, pp. 382. $1.75 (*Corr. price*).....*Lippincott.*

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Stallknecht, Artistic Pottery and Porcelain 75

JAS. R. OSGOOD & Co., Boston.

Child Life in Pictures.....10.00
Emerson, Letters and Social Aims..... 2.00
Hawthorne, Saxon Studies..... 2.00
Thompson, Jesus of Nazareth..... 5.00

PORTER & COATES, Phila.

Hofland, Affectionate Brothers..... 50
— Alicia and her Aunt..... 50
— Barbadoes Girl, *new ed., rev*..... 50
— Blind Farmer..... 50
— Clergyman's Widow, *new ed., rev*..... 50
— Daughter of a Genius, *new ed., rev*..... 50
— Ellen the Teacher, *new ed., rev*..... 50
— Good Grandmother..... 50
— Magnolia Series, 6 v..... 3.00
— Merchant's Widow, *new ed., rev* 50
— Officer's Widow, *new ed., rev*..... 50
— The Sisters 50
— Son of a Genius..... 50
— Willow Vale Series, 6 v..... 3.00
Laing, Seven Hills Lib., 3 v 3.00

PRESB. BD. OF PUB., Philadelphia.

Rice, Westminster Question-Book for 1876. Bds. 25

PUBLISHERS' WEEKLY, New-York.

Publishers' Trade-List Annual..... 2.50
Whitaker's Eng. Reference Cat.....*Net*, 2.50

A. D. F. RANDOLPH & Co., New-York.

Dabney, Sensualistic Philos. of 19th Cent. 2.00
Parker, Job's Comforters..... ....Pap. 25

MRS. E. R. SHANKLAND, Dubuque, Iowa.

Shankland, The Matron's Household Manual..... 80

J. M. STODDART & Co., Phila.

Arthur, Little Gems from the Children's Hour..... 1.00
Brotherhead, Cent. Book of Signers of Decl. of Indep.....$20; 25.00
Gallery of Eng. and American Women Famous in Song..... .....$17.50; 22 50

THOMPSON, BROWN & Co., Boston.

Philbrick, Am.-Union Speaker, *new ed., rev.* $2.00

BENJAMIN R. TUCKER, Princeton, Mass.

Proudhon, What is Property?..... $3.50; 6.50

J. FRED. WAGGONER, Chicago.

Home Cook-Book, *3d ed* 1.50

W. J. WIDDLETON, New-York.

Poe, Poems and Essays, *Mem. ed.* $2.25

A. D. WORTHINGTON & Co., Hartford.

Bombaugh, Gleanings for the Curious. $3.50; $4; 5.00

Knox, Backsheesh..... $3; 3.50

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

CLAXTON, REMSEN & HAFFELFINGER, Phila.

One Hundred Years a Republic; or, Our Show. A humorous Account of the International Exposition. By Daisy Shortcut and Arry O'Pagus. Illustr. by A. B. Frost. 4°. 50 c.

E. H. CUSHING, Houston, Texas.

Reports of Cases argued and decided in Supreme Court of Texas. Vol. 42. 8°. $7.50. (*Jan.* 20.)

Reports of Cases argued and decided in the Supreme Court of Texas. Vol. 12 (reprint). Annotated by John Sayles. (*Feb.* 1.)

D. LOTHROP & CO., Boston.

The Lost Found. (From the English ed.)

DRESSER, McLELLAN & CO., Portland, Me.

Reports of Cases argued and determined in the Supreme Judicial Court of Maine. By Edwin B. Smith, State Reporter. Vol. 64, Maine Reports, and vol. 4 of Smith's Reports.

HARPER & BROS., New-York.

Daniel Deronda. By George Eliot.

HENRY HOLT & CO., New-York.

Hand of Ethelberta. By Thomas Hardy.

LINDSAY & BLAKISTON, Philadelphia.

The Surgery, Surgical Pathology, and Surgical Anatomy of the Female Pelvic Organs. In a Series of colored Plates taken from Nature. By Henry Savage, M.D., Lond., F.R.C.S. 4°. (*Jan.*)

The Student's Guide to the Practice of Midwifery. 95 engrs. By D. Loyd Roberts, M.D. 12°.

Experimental Investigation of the Action of Medicine. Part 1. Circulation. By T. Lauder Brunton, M.D., Sc.D., F.R.S. 8°.

A Guide to the Microscopical Examination of Drinking-Water. By D. J. Macdonald, M.D., F.R.S. 24 Plates. 8°.

Elements of Human Physiology. By Dr. L. Hermann, of the University of Zurich. 8°.

The Student's Guide to Dental Anatomy and Surgery. By Henry E. Sewell, M.R.C.S., Eng., L.D.S. 12°.

SOWER, POTTS & CO., Phila.

(*January* 15.)

How to Write Letters. By Prof. J. Willis Westlake. Large 18°, pp. 250. $1.50; $1.

Literature for Little Folks. By Miss E. Lloyd. Large 18°, pp. 150. 75 c.; bds., 50 c.

E. & F. N. SPON, New-York.

Hoffert's Sewage Question. 8°. 40 c.

Lang's Applied Science. Part 3. Cr. 8°. $1.25.

Kempe's Electrical Testing. Fcp. 8°.

SCRIBNER, ARMSTRONG & CO., New-York.

The Courier of the Czar. By Jules Verne.

The Old Year Out.

IT is Christmas-day—at least it will be Christmas-day when this writing gets its date on it, and the journalist must always write in something of the prophetic spirit. And so we wish all our readers a merry Christmas; to confuse tenses again, we hope they have had a merry Christmas, for that means to the bookseller a rush that gives him no time to think of Christmas as any personal affair of his until twelve o'clock of Christmas-eve. To judge from the indications at hand, the Christmas trade has been a fair one, especially considering the general dulness of the year in the business world. At least we hope that when the book-trade get at their own books, they will not have cause to be disappointed.

Certainly, while most business has been going backward, the book trade has made some progress during the year; something has been done in a bad year to pave the way for better business in the good years we hope for. The work of clinching the reform nail is work for the new year; but during the past, the nail has been well driven. And the very tribulations of the holiday trade have been very useful indeed in proving to the trade the absolute necessity of clinching the nail.

But Christmas-day is no day to talk business. And so we will say only one word more. That we address to publishers, booksellers, everybody in the trade who is an employer. It is one of the sad things about modern business that the pleasant personal relations of old days between employers and employees, between those who are fresh in life and have enthusiasm and need encouragement and those who are older and have experience and can give cheer and counsel, should be so broken up. Christmas is the one day when these ties should be felt. Let your "boys" know then, for once, at least, that you have a heart in you, reader not always gentle, at your store as well as in

your home. Let them really feel that their interests are yours, if it is only by the warmth with which you hope for them a "merry Christmas" as the shutters go up after the hard work of Christmas week.

THE preparations for the exhibition of the trade at the Centennial are progressing fairly, and all the houses of note are to be represented, except the publishers of the "Centennial Edition" of Bancroft's "History of the United States," and our patriotic friend up at Albany, who waves "The American Flag" and makes a specialty of the American Revolution. We trust the Centennial Committee will give Brother Munsell, and Little, Brown & Co. a good talking to. A single section has been allotted to the Committee for the use of the American trade, and we are sorry to say that is not very satisfactorily placed—almost at the south-eastern corner. But not everybody can have all the best places. To increase the floor-room, Mr. N. R. Monachesi, acting for the Committee, has procured a design for an iron structure which would double the space by giving a second floor, and which it is proposed to erect by subscriptions from the trade. We hope to give a reproduction of this design in an early issue.

THE trade here is getting thoroughly wakened up to the necessity of striking the final blow at underselling, and a lively discussion may be expected as soon as the rush of holiday accounts is over. Several houses have recently refused direct orders from these remaining undersellers, and have then refused to sell the jobbers through whom they ordered, except with the understanding that their goods should not go into these quarters. In one case, where this understanding was refused, it was afterward agreed to, and books were withheld until then, despite a running contract. Some houses are arguing that the responsibility rests upon the jobbing house, while the latter takes the opposite view: in this block, the responsibility is with both, because otherwise it would be a case of Dodson & Fogg. As regards the Messrs. Sheldon's sale, we print a letter from them; there is much criticism of the third off advertisement through the trade, especially as some of the new holiday books are entered in their clearance catalogue, although they do not undertake to keep the new books in stock.

A DISTANT correspondent calls attention to the fact that publishers may not always note the full profit they derive from the use of printer's ink. In his own case, he says he is frequently led to make orders by their announcements, but not directly from the houses themselves, as he is so remote that expressage is too heavy; "and although a commission has very properly to be paid to the parties through whom I do order, it is yet, under present circumstances, much more convenient, and not quite so expensive as small orders direct would be." He wishes it to be understood that though he is not heard from directly, yet printer's ink tells, even in his case. The extract we have given is also an excellent illustration of the true view of the jobbers' services.

PUBLISHERS should note that the Post-Office Department is so strict in its rulings that even the written insertion of price in editors' copies sent by mail subjects the whole package to letter postage. We have frequently been obliged-recently to refuse books thus sent for notice on account of the large extra postage, and we presume others have had like experience.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

From the Messrs. Sheldon.

NEW-YORK, December 20, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: Your editorial with regard to our "Closing-out Sale," in the WEEKLY of Dec. 18th, appears to us to be just and fair, with the exception of your criticism as to the discount of one third off which we named.

We found ourselves, after having been fifteen years in the retail trade, with a large miscellaneous stock of books on hand, which we made very great efforts to sell in one lot.

So desirous were we of avoiding the "closing-out sale" that a purchaser could almost have named his own terms.

Now, will any sensible man say, we should throw away this stock, as we were to move into a store where we could not even find shelf-room for it?

We do not wish to be uncharitable, but we think it safe to say that those who are the most ready to criticise would sacrifice the least in dollars and cents to the reform movement.

The only question is, have we made this sale as unobjectionable as possible, under the circumstances, to our brethren in the trade?

You think we ought not to have named a fixed discount of one third off.

Such a sale as this having been decided on, *something, and something as definite as possible*, must be said to the public to attract any attention.

Suppose we had used the old worn-out expressions, "Books given away," "Greatly reduced prices," etc., etc.; these expressions can be found attached to the advertisements of regular dealers who are "not closing out."

In this case we must have had some rule of selling, by which all about the store would be guided.

In the rush of such a sale, with 15 to 20 men selling, each could not be allowed to fix such prices as he thought best, nor could all the books in such a stock be marked. Suppose we had privately made the rule of one third off to our clerks as their guide, how long would it have taken, do you think, to get out?

All sorts of stories would have been circulated through the bookstores of this city; we would have been accused of selling "the very best books at 40 and 50 per cent discount."

We prefer a course open and above board, and therefore stated openly just what we intended to do.

Aside from this, we feel sure that the discount of one third off has not and will not injure the retail trade of this city to any thing like the extent that exaggerated stories would have done.

It has been fully understood that this was a genuine "closing-out sale," and that nothing would be bought for any customer or added to the stock.

The public would naturally infer that a firm retiring from the retail business, and with only about a month to close out in, would offer books at, or *below, cost;* and as one third off was our best offer, the prices charged at other stores would not seem to them to afford an undue profit, especially when bought in lots and 20 off secured.

The Arbitration Committee are of course at perfect liberty to try our firm as "undersellers."

We should greatly regret to have them decide that we had done an unfair thing *under all the circumstances.*

You may be very sure that no member of our firm would take any part in the deliberation of said committee, or even make a statement to them, unless we were first asked to do so.

We will agree further that we will not "personally abuse them," as the chairman has been abused for a decision of the committee which was unanimous, and as to which, when made, they had no idea whom it would affect.

What we need in this reform business is *moderation.*

Its greatest danger *now* lies from the "hot-headed" and "over-zealous"—the men who abuse those who do not exactly square with their ideas, and will submit to no adverse decision when their own interests are at stake.

Yours very truly,

SHELDON & CO.

Another Protest.

WATERBURY, Ct., Dec. 20, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: I have just received the WEEKLY of December 18th. Read the communication from "Bookseller" (Cleveland).

About an hour ago I had a customer in—an old customer. He looked at books he wanted; he wanted discount; I offered him 20 per cent. "Pooh!" says he; "I can do better than that: on Saturday last I was offered these same books at Sheldon's, New-York, at 40 per cent!"

So *I could not sell.*

Yours, WILLIAM PATTON.

A Word for Reform.

CONCORD, N. H., Dec. 16, 1875.

To the Editor of the Publishers' Weekly:

DEAR SIR: Keep right on battling for the "Reform," and we will all come out right in time. It seems very strange to me that so much has to be written in favor of so self-evident a necessity for the book trade, with it working in good faith all round. I think more good books would be sold, and better stocks would be kept, and booksellers feel that their business might be made to pay. I stick right to it. I am still bothered by undersellers in Boston, but not so much as I might imagine.

Yours, etc., E. C. EASTMAN.

BOOKS RECEIVED.

THE LIFE OF JONATHAN SWIFT, by John Forster. Vol. I. (Harper & Bros.) Mr. Forster's work is one of the most important literary events of the season. It has been received by English critics with the utmost enthusiasm, and greatly praised for the grace and elegance with which it is written, and for the labor Mr. Forster has bestowed upon the unearthing of documents which tended in the least bit to clear up any of the mysteries of Swift's life. Although so much has been written of Swift, this one volume of Forster's, extending over forty-four years of his life, from 1667–1711, offers the most surprising amount of new matter, much of which refutes the slanders so long current respecting the Dean. Mr. Forster aims to give a more favorable explanation to the many apparently strange acts of his life, and to present Swift as a man whose morals were at least no worse than his time. For a thorough understanding of Swift's character and genius the work is invaluable, all its illustrations and incidents being well authenticated; as a specimen of elegant composition it is unrivalled, its smooth sentences evincing all the finish so well known in Mr. Forster's style. The get-up of the volume is noticeably handsome and in good taste, the binding being quite simple and unornamented, but in fine style. 8vo, cloth, $2.50.

JESUS OF NAZARETH: HIS LIFE FOR THE YOUNG, by Joseph P. Thompson, D.D. (James R. Osgood & Co.) The reverend author displays quite a remarkable and unusual power in the manner in which he places his subject before the mind of the reader. While his language is simple throughout, it never becomes undignified nor weak; nor does he lose sight of the elevated nature of his story, however familiar or real he may be in detail. The work will recommend itself to all classes of readers, from the youth of fifteen or so and upwards, being clear and concise enough for the young, and bearing such evidence of thought and scholarship as to interest the most cultivated

minds. The whole narrative is in the form of a story, viewing the life of Christ from a strictly orthodox point. The volume contains about fifty full-page illustrations which are quite beyond the ordinary run of such embellishments; it is very elegantly and substantially gotten up, and bears the indescribable stamp of freshness and interest which so many books of a religious nature lack. We do not ever remember seeing this beautiful story of the New Testament presented in a style so winning to the sight and the intelligence of the general reader. 8vo, cloth, red edges, $5.

THE SECRET OF THE ISLAND, by Jules Verne, translated from the French by W. H. G. Kingston. (Scribner, Armstrong & Co.) The conclusion of the story of "The Mysterious Island" will be found in this volume. The wrecked ballooners are, at the opening, still on Lincoln Island, which their ingenuity and industry had turned into a beautiful home. They are discovered and attacked by pirates, and just escape destruction by a miracle. After this they conclude to endeavor to return to America, and begin building a boat, upon which they intend to embark; but before they finish it the most remarkable things occur, among others the finding of Captain Nemo under the sea, where he has been living for three years in his wonderful submarine vessel, the "Nautilus"—the history of which was given in "Twenty Thousand Leagues under the Sea." Very brightly bound and handsomely illustrated. Crown 8vo, cloth, $2.

HANS BRINKER; OR, THE SILVER SKATES, by Mary Mapes Dodge. (Scribner, Armstrong & Co.) The boys and girls who are not fortunate enough to have read "Hans Brinker" are in luck this year, for nothing could be prettier than this new edition of one of the most charming and popular stories ever written. It contains at least sixty original illustrations, and is very beautifully printed on tinted paper, and is in a most gorgeous binding. Besides presenting a most fascinating story, the author gives a minute and perfect account of life in Holland; adding to her descriptions the embellishment of both pathos and humor. Nothing so intrinsically good and desirable in the way of a Christmas book is now in the market. Sq. 12mo, cloth, $3.

THE ASBURY TWINS, by Sophie May. (Lee & Shepard.) Victoria and Vandelia Asbury, the twins of this story, determine one depressing January evening to write their memoirs, each one telling the history of the other. The plan is very cleverly and entertainingly carried out, resulting in a book replete with incidents and love affairs which would not run smoothly, and pictures of life abroad, all related with the quaint simplicity of youth and inexperience. The volume belongs to the "Maidenhood Series," and is illustrated by Miss L. B. Humphrey. It can scarcely be called a juvenile, being for the same class of readers for whom "Our Helen" and "The Doctor's Daughter" were written, and with which it is uniform in get-up. Sq. 16mo, cloth, $1.75.

IN DOORS AND OUT, by Oliver Optic. (Lee & Shepard.) A volume of sketches of everyday life, written by Mr. William Adams some twenty years ago. They were in those days received with a good deal of favor, but we think it somewhat of a hazardous experiment to reprint them, manners and opinions having made such rapid progress in American life in that time. 12mo, cloth, $1.75.

THE READING CLUB AND HANDY SPEAKER, No. 3, edited by George M. Baker. (Lee & Shepard.) This selection will be found as choice and desirable for readings and recitations as the previous volumes of the series. They are in prose and verse, and are serious, humorous, pathetic, and dramatic. 50 c.

REMINISCENCES OF FORTS SUMTER AND MOULTRIE IN 1860–61, by Abner Doubleday, Brevet Maj.-Gen. U.S.A. (Harper & Brothers.) The title of this work sufficiently indicates its contents. Every one will follow with keen interest the graphic pictures it gives of the early struggles of our civil war. 12mo, cloth, $1.

CHRISTMAS IN SONG AND STORY. (Cockcroft & Co.) Among the numerous gift-books out, this volume is conspicuous for its very handsome and substantial get-up, for its typographical excellence, and for the taste displayed in its binding and inside pages. It is a large quarto, red-line, and profusely illustrated by such artists as Doré, Nast, Leech, and Birket Foster. Mr. Gates, the editor, has made a very desirable selection of poems and stories, all having for their subject Christmas-time, and from the pens of Longfellow, Tennyson, Thackeray, Dickens, Irving, etc. This will rank as one of the best Christmas books published. $7.

SILHOUETTES AND SONGS, edited by Edward E. Hale. (Lockwood, Brooks & Co.) These twelve silhouettes, cut by a little girl of 14 years, Helen Maria Hinds, to illustrate the months of the year, are just as quaint and charming as any thing could be. They display remarkable talent, and create a doubt, almost, of the possibility of so young a child doing such artistic work, but the publisher tells us that he can show the child and the scissors to all doubters. The songs, with three exceptions, are original, and were written for the work by Whittier, Lowell, Holmes, Longfellow, Edward Everett Hale, Rose Terry, Mrs. Stowe, and others. Oblong folio, cloth, extra gilt, $3, or the designs can be had mounted in a portfolio, $10.

STATIONERY NOTES.

ROBERT BURNET, 45 Beekman street, is introducing an extraordinary work in the shape of a daily record. The arrangement of this book is far superior for general use as a common diary to those in common use. It is provided with marginal indexes by which any particular day of the year may be found at once, without the trouble of turning leaf by leaf, as in the old style of diaries. It has a series of calendars that make the book good for five years, and as there is a full page for each day, it will in most cases be sufficient for ordinary use that length of time. The contents table shows, besides a Centennial Calendar, Interest Tables, Wages Tables, Rates of Postage, Tables of Weights, Measures, etc., Table of Comparative Statistics, Table showing Difference of Time, Value of Foreign Gold and Silver Coin, prepared by the Director of the U. S. Mint, Secret Cipher Table, and an abundance of general information useful to everybody. Besides its

use as an ordinary diary, it can be adapted to the special use of merchants, physicians, lawyers, farmers, insurance agents, etc. In fact, there is no business or occupation for which it would not in some way be suitable. It is made in the convenient oblong pocket size, bound in leather tucks, and retails for only $2. It is sold to the trade at $15 per dozen. These books are sure to sell wherever exhibited. See advertisement in another column, under the head "Agents Wanted."

PERSONAL MENTION.

GENERAL McCLURG, of Chicago, presents a fine specimen of the clever and versatile man of the West. During the late civil war he was chief of staff to General Jefferson C. Davis. At its conclusion he went into the bookselling business, and became partner in one of the largest and most successful houses of the West—Jansen, McClurg & Co., of Chicago. This firm is thoroughly wholesale in its operations. For instance, it took 2000 copies of General Sherman's "Memoirs," published by the Appletons, and about 10,000 or more of Will Carleton's "Farm Ballads" and recently published "Farm Legends." Of these two books, in about two years, the Harpers have printed nearly 80,000 copies. The "Farm Legends" bid fair to equal the "Ballads" in sales, and the young author is modest, and bears his honors meekly.—*Harper's Weekly.*

MR. CHARLES G. COLLINS, for six or seven years connected with the American News Co., and for some time pleasantly known as second in command in the book department, will succeed Mr. Dunham as head of that branch of the business.

LITERARY AND TRADE NEWS.

THE important international work to be published in London, "The 'Map of Europe' by Treaties, 1814–75," will be in three vols., royal 8vo, pp. 2400, at £4 14*s.* 6*d.* It will show the various political and territorial changes which have taken place since the General Peace of 1814. It will contain declarations of war, treaties of peace and boundary, decrees annexing territory, protests, treaties for maintaining the balance of power in Europe, and for the guarantee of the independence and neutrality of certain States, etc.; with a description of the deliberations of European conferences. Numerous notes and colored maps are also added, as well as a copious index. It may be ordered through Sampson, Low & Co.

OUR beloved friend, the *Literary News*, has another competitor in the field: *The Library Table*, just started by Henry L. Hinton & Co., for sale in editions with imprints. The first number, of December 9th, is an eight-page sheet, music size, with covers, and gives, instead of lists, running reviews of the newer books, literary notes, etc. The headings are quite tasteful. Mr. Hinton proposes to issue it semi-monthly.

WE have just received from R. G. Eyrich, Secretary of the Association, the constitution and by-laws of the New-Orleans Booksellers' Association in printed form. They provide that in cases of underselling the offender shall be at once reported to the publishers of the books undersold and to the jobbers, with the request to them to withdraw discounts accordingly.

A CANADA bookseller writes: "I am to-day in receipt of the new English Reference Catalogue, and am as proud of the possession of this and yours as though somebody had presented me with a new shilling. The indexes in both I have already found of great service."

THE autobiography of the late President Finney is promised by A. S. Barnes & Co.

VERY many novel individual Christmas circulars have been issued this season, by one house and another, and among the most notable is Mr. F. B. Patterson's Christmas *Bookshelf.* It is made up of illustrations from the leading books, and the brightest kinds of extracts, and has no advertising features except in this indirect way. Typographically, it is a gem. A. D. F. Randolph & Co. have issued a suggestive little catalogue of cards tied together with a ribbon, the names of authors or special lines of books in respective departments being given on the several cards.

A WEEKLY journal in the architectural interests of the country, and covering similar ground to that of the well-known English papers, will be started with the New Year by the Messrs. Osgood. Mr. William P. P. Longfellow will have editorial charge, and it is designed to make the paper as national in scope as is practicable in a country of this size, and it has already been accepted as the organ of the American Institute of Architects. Saturday will be the publication day. The subscription price will be $7.50 per year; single numbers, fifteen cents; and it will be supplied only by the publishers or through the trade, no canvassing agents to be employed. It is to be hoped that the trade, which complains so much of the publishers supplying periodicals otherwise than through the trade, will note and avail themselves of this, and prove to the Messrs. Osgood that their course is a wise one.

CHURCH'S *Musical Visitor* has absorbed the *Song Messenger* of Chicago. The *Visitor* is now very largely circulated, and is one of the few musical journals that have worked up to a paying basis.

AGENTS WANTED.

CANVASSING Agents wanted in New-York and New-Jersey, for a book that every business man will buy. Fifty per cent discount to Agents. Apply, after 3 P.M., at 36 Beekman street, 3d floor.

PARTNER WANTED.

IN a large and flourishing book and stationery house in one of the best cities in the United States. Trade both wholesale and retail, thoroughly established, and rapidly increasing. Character of the house excellent, and in every respect this is a most desirable opening that will bear investigation. Capital needed, $30,000 to $40,000. All communications confidential. Address "Merchant," care F. Leypoldt, 37 Park Row, New-York.

OLD BOOKS.

A. H. CLARK, Peekskill, N. Y., buys, sells and exchanges new, second-hand, and shelf-worn School-books. Correswith lists of bookspondence, wanted and for sale, solicited.

SITUATIONS WANTED.

A RESPONSIBLE position in the Miscellaneous Book Department of an Importing or Publishing house in New-York, Boston, Philadelphia, or Washington, by a gentleman acquainted with the book business and with the trade both East and West. References given and inquiries promptly answered when addressed to L. T., care of F. Leypoldt, P. O. Box 4295, New-York City.

N. A. SMITH, with George Routledge & Sons, desires a position from the 1st of January, either as Traveller or in the Retail Department of some establishment, either East or West. Has had five years' experience in each position. Address, 416 Broome street, New-York.

EDWIN E. ECKSTEIN, formerly connected with the house of Messrs. Claxton, Remsen & Haffelfinger, would like to make an engagement with a New-York blank-book manufacturing house. Many years' experience. Can influence good trade. Has been travelling in the Middle and Southern States. Prefers to travel. Reference as above. Understands the miscellaneous and school-book business. Address No. 923 North Twelfth street, Philadelphia, Pa.

AN active young man, with a thorough knowledge of the Bookselling business (both wholesale and retail), having fifteen years' experience—the last seven as Buyer of the Miscellaneous Book Department, Salesman, and Traveller in a large Publishing and Jobbing House—desires an engagement. Moderate expectations. Highest references. Address, E. O. N., lock box 2494, Philadelphia.

ROBERT SNEIDER'S

NEW YEAR AND CHRISTMAS CARDS,

1876.

Fifty Different Patterns.—The Largest and Handsomest Variety ever offered to the Trade.

SEND FOR SAMPLES. *ILLUMINATED COLLECTION SENT FOR FIFTY CENTS*

ROBERT SNEIDER, 37 John Street, New-York.

KELLY'S AMERICAN CATALOGUE.

Having assumed the agency for the sale of KELLY'S AMERICAN CATALOGUE, we offer them to the trade at the following reduced prices:

Vol. 1, 1861—1866,	. . . . .	Net, $4 00
Vol. 2, 1866—1871,	. . . . .	" 6 00

Orders should be addressed to

F. LEYPOLDT, P. O. Box 4295, New-York.

NEW SUNDAY-SCHOOL BOOKS.

Grandmother Brown's School-Days;
Or, Education as it was Seventy Years Ago. By LUCY ELLEN GUERNSEY, author of "Irish Amy," "Opposite Neighbors," "Twin Roses," etc. 16mo, cloth, $1.50.

What is Her Name?
By Rev. DR. EDERSHEIM. 18mo, cloth, 55 cents.

Sambo's Legacy.
18mo, cloth, 35 cents; paper, 10 cents.

A Package of Seeds for Young Sowers.
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